

## 補足資料：Additional Information Material.

## 1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)	FY20		FY21			FY22*			FY22 (Plan)*				
	1Q-3Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	Full Year
売上高 Net Sales	9,528	14,555	4,319	4,587	5,255	14,161	6,228	20,389	5,287	6,295	6,471	18,053	24,800
Japan	2,892	4,221	755	1,009	868	2,632	1,307	3,939	1,123	1,474	1,304	3,901	5,450
North America	1,111	1,946	845	872	980	2,697	1,275	3,972	1,062	1,271	1,596	3,929	5,550
Europe	1,236	1,833	528	677	751	1,956	621	2,577	274	415	378	1,067	1,550
Asia	2,315	3,369	1,079	948	1,332	3,359	1,469	4,828	1,263	1,636	1,543	4,442	6,150
China and others	137	192	45	40	38	123	44	167	22	29	37	88	100
ASEAN	2,178	3,177	1,034	908	1,294	3,236	1,425	4,661	1,241	1,607	1,506	4,354	6,050
Australia/NZ	1,160	1,733	578	490	626	1,694	853	2,547	748	742	694	2,184	2,950
Others	814	1,453	534	591	698	1,823	703	2,526	817	757	956	2,530	3,150
営業利益 Operating Profit (Margin)	-867	-953	106	146	307	559	314	873	308	538	691	1,537	1,700
Japan	-249	-295	-18	-12	-30	-60	-42	-102	-71	-10	-36	-117	
North America	-196	-333	24	49	65	138	103	241	160	215	357	732	
Europe	-197	-200	-5	0	-12	-17	-10	-27	8	12	21	41	
Asia	21	63	71	58	110	239	109	348	86	157	176	419	
China and others	-27	-30	9	8	7	24	3	27	12	6	8	26	
ASEAN	48	93	62	50	103	215	106	321	74	151	168	393	
Australia/NZ	-126	-74	50	27	102	179	107	286	108	110	100	318	
Others	-120	-114	-16	24	72	80	47	127	17	54	73	144	
経常利益 Ordinary Profit (Margin)	-929	-1,052	112	159	340	611	399	1,010	495	518	534	1,547	1,800
親会社株主に帰属する当期純利益 Profit attributable to owners of parent (Margin)	-2,440	-3,123	61	156	230	447	293	740	386	441	481	1,308	1,400
	-25.6%	-21.5%	1.4%	3.4%	4.4%	3.2%	4.7%	3.6%	7.3%	7.0%	7.4%	7.2%	5.6%
売上レート (円)	USD	106	105	110	110	113	111	115	112	127	137	143	137
	EUR	122	124	132	130	130	130	129	130	137	140	145	141
	THB	3.35	3.41	3.51	3.39	3.37	3.42	3.47	3.44	3.72	3.79	3.86	3.79
ネット・キャッシュ・フロー Net Cash Flow			450						669				
Operating			-415						1,181				
Investing			-1,013						-691				
Financing			1,683						-102				
現金の期末残高 Cash Balance*			4,446						5,115				
フリー・キャッシュ・フロー Free Cash Flow			-1,428						490				

\* 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。

Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.

\* 現金に係る換算差額・適用範囲変更増減を含む (億円)。

Contains a cash related translation adjustment (JPY 100M)

(FY21:281, FY20:195, FY19:-126)

(億円, JPY 100M)	FY21				FY22*		
	Jun. 21	Sep. 21	Dec. 21	Mar. 22	Jun. 22	Sep. 22	Dec. 22
総資産 Total Assets	17,361	17,392	18,623	19,284	19,148	20,143	20,565
負債 Liabilities	12,092	12,016	12,876	12,981	12,112	12,559	12,646
自己資本比率 Equity ratio (%)	29.3	29.8	29.7	31.5	35.4	36.3	37.2
純資産 Net Assets	5,269	5,376	5,747	6,303	7,036	7,584	7,919
発行済み普通株式数 (千株) Total number of issued shares (000shares)	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282

## 2. 地域別の状況 Regional performance

## 主要国別卸売台数 Wholesale volume by major country

(千台 000 units)	FY20		FY21			FY22*			FY22 (Plan)*				
	1Q-3Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	Full Year
Japan	157	232	33	51	45	129	63	192	47	64	62	173	254
Non-Mini	17	30	6	8	8	22	14	36	10	14	13	37	
Mini	24	40	9	10	8	27	12	39	9	11	11	31	
OEM	116	162	18	33	29	80	37	117	28	39	38	105	
North America	52	93	34	33	37	104	47	151	32	35	42	109	153
US	33	62	19	19	24	62	28	90	19	22	26	67	
OEM	1	2	1	2	1	4	3	7	1	1	2	4	
Europe	59	90	24	29	32	85	25	110	9	15	11	35	54
Western Europe	46	69	16	21	22	59	17	76	9	14	11	34	
OEM	0	0	0	0	0	0	0	0	0	0	0	0	
Russia and others	13	21	8	8	10	26	8	34	0	1	0	1	
Asia	180	258	77	78	87	242	90	332	71	87	89	247	333
China and others	69	89	19	20	18	57	14	71	14	10	19	43	51
China**	54	67	13	17	12	42	8	50	10	6	13	29	
ASEAN	111	169	58	58	69	185	76	261	57	77	70	204	282
Thailand	40	51	12	9	15	36	16	52	12	12	9	33	
Indonesia	18	40	22	34	29	85	33	118	18	30	27	75	
Philippines	19	32	7	7	12	26	10	36	12	14	20	46	
OEM	0	0	0	2	0	2	1	3	0	1	0	1	
Australia/NZ	48	70	21	21	25	67	29	96	23	23	21	67	91
Australia	39	58	16	15	17	48	25	73	16	18	16	50	
Others	44	81	29	33	38	100	35	135	39	33	42	114	145
Latin America	10	25	13	15	15	43	14	57	18	14	21	53	
Middle East and Africa	34	56	16	18	23	57	21	78	21	19	21	61	
Grand Total	540	824	218	245	264	727	289	1,016	221	257	267	745	1,030

## 主要国別小売台数 Retail volume by major country

(千台 000 units)	FY20		FY21			FY22*			FY22 (Plan)*				
	1Q-3Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	Full Year
Japan	43	73	15	19	15	49	26	75	18	26	20	64	95
Non-Mini	16	30	6	8	8	22	15	37	10	14	10	34	50
Mini	27	43	9	11	7	27	11	38	8	12	10	30	45
North America	75	113	39	37	40	116	40	156	35	28	34	97	136
US	52	80	25	24	25	74	26	100	22	17	20	59	83
Europe	111	144	36	31	35	102	29	131	20	13	19	52	65
Western Europe	90	117	28	23	24	75	22	97	18	12	18	48	60
Russia and others	21	27	8	8	11	27	7	34	2	1	1	4	5
Asia	213	294	79	70	95	244	87	331	76	81	78	235	327
China and others	81	105	21	21	23	65	16	81	11	16	12	39	54
China**	65	83	17	16	19	52	12	64	7	11	8	26	38
ASEAN	132	189	58	49	72	179	71	250	65	65	66	196	273
Thailand	40	53	11	10	14	35	14	49	13	12	11	36	51
Indonesia	33	54	26	27	30	83	31	114	24	21	22	67	97
Philippines	25	37	8	7	11	26	10	36	10	15	18	43	59
Australia/NZ	49	72	25	20	20	65	32	97	24	23	21	68	90
Australia	41	59	20	14	16	50	23	73	18	18	17	53	72
Others	78	105	36	35	40	111	36	147	44	38	32	114	153
Latin America	32	41	15	15	15	45	14	59	17	15	13	45	61
Middle East and Africa	46	64	21	20	25	66	22	88	27	23	19	69	92
Grand Total	569	801	230	212	245	687	250	937	217	209	204	630	866

\* FY22より欧州の一部国を「その他」に地域区分を変更。

Changed the regional division of some countries in Europe from "Europe" to "Others" from FY22.

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY20		FY21					FY22*		FY22*				
		1Q-3Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q		
Japan	Okazaki	42	76	36	37	55	128	42	170	37	61	58	156		
	Mizushima	172	253	39	56	50	145	62	207	45	62	60	167		
	PMC	10	22	9	5	1	15	6	21	0	0	0	0		
Overseas	MMTh (Thailand)	132	221	60	70	94	224	83	307	61	71	64	196		
	GMMC (China)	67	80	18	7	23	48	11	59	5	13	6	24		
	PCMA-Rus (Russia)	9	14	5	4	8	17	6	23	0	0	0	0		
	MMKI (Indonesia)	40	75	32	42	37	111	38	149	28	47	39	114		
	MMPC (Philippines)	9	14	4	7	5	16	3	19	6	12	13	31		

最終組立地をベースにカウントしており、自工会の統計データとは異なる  
 Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)	FY20		FY21					FY22*					FY22 (Plan) Full Year
	1Q-3Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	
減価償却費 Depreciation	480	659	133	131	132	396	140	536	144	158	149	451	590
設備投資* Capital expenditure*	443	764	84	121	192	397	230	627	63	117	107	287	900

\* 計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)	FY20		FY21					FY22*					FY22 (Plan) Full Year
	1Q-3Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	
研究開発費 R&D expenses	728	1,014	217	204	221	642	265	907	255	249	255	759	1,020

連結ベース Consolidated basis.

6. 子会社数・関連会社数 Number of subsidiaries and associates

	FY21				FY22*			
	Jun. 21	Sep. 21	Dec. 21	Mar. 22	Jun. 22	Sep. 22	Dec. 22	Mar. 22
連結子会社 Consolidated subsidiaries	35	35	35	35	35	35	35	35
持分法適用会社 Equity-method associates	18	18	19	18	18	18	18	18

7. 有利子負債の状況 Interest bearing debt

(億円 JPY 100M)	FY21				FY22*			
	Jun. 21	Sep. 21	Dec. 21	Mar. 22	Jun. 22	Sep. 22	Dec. 22	Mar. 22
MMC 単独 Non-consolidated	2,008	2,007	2,006	2,006	1,505	1,504	1,502	1,505
MMC Group	3,038	3,211	3,272	2,904	3,179	2,772	2,884	3,179
連結調整 Consolidation Adjustment	-348	-418	-235	-105	-350	-120	-73	-350
Grand Total	4,698	4,800	5,043	4,805	4,334	4,156	4,313	4,334

8. 主な経営指標 Management Index

(円 JPY)	FY20		FY21			FY22*			FY22 (Plan) Full Year
	1Q	Full Year	1Q	2Q	3Q	1Q	2Q	3Q	
総資産経常利益率 (ROA)		-5.5%							94.07
自己資本当期純利益率 (ROE)		-48.8%							-
1株当たり当期純利益 (EPS)		-209.88							
普通配当 Ordinary dividend		0.0							

総資産経常利益率(ROA) = (経常利益 / 総資産 (当・前年度末の平均値)) \* 100  
 Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning)) \* 100  
 自己資本当期純利益率(ROE) = (当期純利益 / 自己資本 (当・前年度末の平均値)) \* 100  
 Return on equity (ROE) = (Profit attributable to owners of parent / Shareholders' Equity (Average of year end and beginning)) \* 100  
 1株当たり当期純利益(EPS) = 当期純利益 / 期中平均株式数  
 Basic earnings per share (EPS) = Profit attributable to owners of parent / Average number of shares during the period

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