

補足資料 : Additional Information Material.

1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)	FY21		FY22*				FY23		FY23 (Plan)	
	1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year	
売上高 Net Sales	4,319	20,389	5,287	6,295	6,471	6,528	24,581	6,358	27,800	
Japan	755	3,939	1,123	1,474	1,304	1,626	5,527	1,306	5,790	
North America	845	3,972	1,062	1,271	1,596	1,451	5,380	1,697	6,220	
Europe	528	2,577	274	415	378	475	1,542	496	2,860	
Asia	1,079	4,828	1,263	1,636	1,543	1,528	5,970	1,307	6,800	
China and others	45	167	22	29	37	36	124	17	60	
ASEAN	1,034	4,661	1,241	1,607	1,506	1,492	5,846	1,290	6,740	
Australia/NZ	578	2,547	748	742	694	635	2,819	615	2,730	
Others	534	2,526	817	757	956	813	3,343	937	3,400	
営業利益 Operating Profit	106	873	308	538	691	368	1,905	452	1,700	
(Margin)	2.5%	4.3%	5.8%	8.5%	10.7%	5.6%	7.7%	7.1%	6.1%	
Japan	-18	-102	-71	-10	-36	56	-61	-29		
North America	24	241	160	215	357	87	819	257		
Europe	-5	-27	8	12	21	27	68	27		
Asia	71	348	86	157	176	71	490	65		
China and others	9	27	12	6	8	-2	24	3		
ASEAN	62	321	74	151	168	73	466	62		
Australia/NZ	50	286	108	110	100	54	372	36		
Others	-16	127	17	54	73	73	217	96		
経常利益 Ordinary Profit	112	1,010	495	518	534	273	1,820	618	1,700	
(Margin)	2.6%	5.0%	9.4%	8.2%	8.3%	4.2%	7.4%	9.7%	6.1%	
親会社株主に帰属する当期純利益 Profit attributable to owners of parent	61	740	386	441	481	379	1,687	479	1,100	
(Margin)	1.4%	3.6%	7.3%	7.0%	7.4%	5.8%	6.9%	7.5%	4.0%	
売上レート (円)										
USD	110	112	127	137	143	134	136	136	131	
EUR	132	130	137	140	145	143	142	148	148	
THB	3.51	3.44	3.72	3.79	3.86	3.89	3.82	3.96	3.98	
ネット・キャッシュ・フロー Net Cash Flow		669						844		
Operating		1,181					1,736			
Investing		-691					-531			
Financing		-102					-619			
現金の期末残高 Cash Balance*		5,115					5,959			
フリー・キャッシュ・フロー Free Cash Flow		490					1,205			

* 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。

Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.

* 現金に係る換算差額、適用範囲変更増減を含む (億円)。

Contains a cash related translation adjustment (JPY 100M)

(FY22: 258, FY21: 281)

(億円, JPY 100M)	FY21		FY22				FY23	
	Jun. 21		Jun. 22	Sep. 22	Dec. 22	Mar. 23	Jun. 23	
総資産 Total Assets	17,361		19,148	20,143	20,565	22,015	22,361	
負債 Liabilities	12,092		12,112	12,559	12,646	13,711	13,363	
自己資本比率 Equity ratio (%)	29.3		35.4	36.3	37.2	36.4	38.8	
純資産 Net Assets	5,269		7,036	7,584	7,919	8,304	8,998	
発行済み普通株式数 (千株)	1,490,282		1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	
Total number of issued shares (000shares)								

2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

(千台 000 units)	FY21		FY22*				FY23		FY23 (Plan)	
	1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year	
Japan	33	192	47	64	62	73	246	51	266	
Non-Mini	6	36	10	14	13	13	50	12		
Mini	9	39	9	11	11	14	45	10		
OEM	18	117	28	39	38	46	151	29		
North America	34	151	32	35	42	40	149	43	173	
US	19	90	19	22	26	20	87	23		
OEM	1	7	1	1	2	4	8	1		
Europe	24	110	9	15	11	18	53	16	105	
Western Europe	16	76	9	14	11	17	51	16		
Russia and others	8	34	0	1	0	1	2	0		
Asia	77	332	71	87	89	81	328	66	335	
China and others	19	71	14	10	19	8	51	5	15	
China	13	50	10	6	13	4	33	0		
ASEAN	58	261	57	77	70	73	277	61	320	
Thailand	12	52	12	12	9	11	44	8		
Indonesia	22	118	18	30	27	28	103	19		
Philippines	7	36	12	14	20	17	63	21		
OEM	0	3	0	1	0	0	2	0		
Australia/NZ	21	96	23	23	21	19	86	18	88	
Australia	16	73	16	18	16	18	68	13		
Others	29	135	39	33	42	33	147	38	154	
Latin America	13	57	18	14	21	12	65	13		
Middle East and Africa	16	78	21	19	21	21	82	25		
Grand Total	218	1,016	221	257	267	264	1,009	232	1,121	

主要国別小売台数 Retail volume by major country

(千台 000 units)	FY21		FY22*				FY23		FY23 (Plan)	
	1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year	
Japan	15	75	18	26	20	28	92	21	111	
Non-Mini	6	37	10	14	10	14	48	11	46	
Mini	9	38	8	12	10	14	44	10	65	
North America	39	156	35	28	34	36	133	43	161	
US	25	100	22	17	20	21	80	25	93	
Europe	36	131	20	13	19	9	61	12	81	
Western Europe	28	97	18	12	18	8	56	11	78	
Russia and others	8	34	2	1	1	1	5	1	3	
Asia	79	331	76	81	78	75	310	69	338	
China and others	21	81	11	16	12	9	48	10	27	
China	17	64	7	11	8	6	32	7	10	
ASEAN	58	250	65	65	66	66	262	59	311	
Thailand	11	49	13	12	11	11	47	9	58	
Indonesia	26	114	24	21	22	23	90	20	112	
Philippines	8	36	10	15	18	18	61	19	70	
Australia/NZ	25	97	24	23	21	20	88	20	88	
Australia	20	73	18	18	17	16	69	14	73	
Others	36	147	44	38	32	36	150	30	140	
Latin America	15	59	17	15	13	15	60	11	57	
Middle East and Africa	21	88	27	23	19	21	90	19	83	
Grand Total	230	937	217	209	204	204	834	195	917	

* FY22より欧州の一部国を「その他」に地域区分を変更。

Changed the regional division of some countries in Europe from "Europe" to "Others" from FY22.

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY21		FY22				FY23	
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q
Japan	Okazaki	36	170	37	61	58	59	215	57
	Mizushima	39	207	45	62	60	71	238	51
	PMC	9	21	0	0	0	0	0	0
Overseas	MMTh (Thailand)	60	307	61	71	64	74	270	61
	GMMC(China)	18	59	5	13	6	3	27	0
	PCMA-Rus(Russia)	5	23	0	0	0	0	0	0
	MMKI (Indonesia)	32	149	28	47	39	42	156	35
	MMPC (Philippines)	4	19	6	12	13	12	43	9

最終組立地をベースにカウントしており、自工会の統計データとは異なる
Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)		FY21		FY22				FY23		FY23 (Plan) Full Year
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	
減価償却費 Depreciation	133	536	144	158	149	150	601	155	670	
設備投資* Capital expenditure*	84	627	63	117	107	499	786	146	1,050	

* 計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)		FY21		FY22				FY23		FY23 (Plan) Full Year
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	
研究開発費 R&D expenses	217	907	255	249	255	313	1,072	251	1,180	

連結ベース Consolidated basis.

6 子会社数・関連会社数 Number of subsidiaries and associates

	FY21		FY22				FY23	
	Jun. 21		Jun. 22	Sep. 22	Dec. 22	Mar. 23	Jun. 23	
連結子会社 Consolidated subsidiaries	35		35	35	35	35	35	
持分法適用会社 Equity-method associates	18		18	18	18	17	17	

7. 有利子負債の状況 Interest bearing debt

(億円 JPY 100M)		FY21		FY22				FY23	
		Jun. 21		Jun. 22	Sep. 22	Dec. 22	Mar. 23	Jun. 23	
MMC 単独 Non-consolidated	2,008	1,505	1,504	1,502	1,502	1,502	1,502		
MMC Group	3,038	3,179	2,772	2,884	2,965	3,335	3,335		
連結調整 Consolidation Adjustment	-348	-350	-120	-73	-184	-159	-159		
Grand Total	4,698	4,334	4,156	4,313	4,283	4,678	4,678		

8. 主な経営指標 Management Index

(円 JPY)		FY21		FY22				FY23		FY23 (Plan) Full Year
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	
総資産経常利益率 (ROA)			5.3%					8.8%		
自己資本当期純利益率 (ROE)			13.3%					24.0%		
1株当たり当期純利益 (EPS)			49.76					113.38	73.90	
普通配当 Ordinary dividend			0.0					5.0	10.0	

総資産経常利益率(ROA) = (経常利益 / 総資産 (当・前年度末の平均値)) × 100

Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning)) × 100

自己資本当期純利益率(ROE) = (当期利益 / 自己資本 (当・前年度末の平均値)) × 100

Return on equity (ROE) = (Profit attributable to owners of parent / Shareholders' Equity (Average of year end and beginning)) × 100

1株当たり当期純利益(EPS) = 当期利益 / 期中平均株式数

Basic earnings per share (EPS) = Profit attributable to owners of parent / Average number of shares during the period

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