

Summary of FY2017 3rd Quarter Results <Consolidated>

(in billion yen)

	FY2016 3rd Quarter Results (Apr.2016-Dec.2016)	FY2017 3rd Quarter Results (Apr.2017-Dec.2017)	FY2017 Full Year Revised Forecast (Feb.5) (Apr.2017-Mar.2018)	FY2017 Full Year Previous Forecast (May.9) (Apr.2017-Mar.2018)	FY2016 Full Year Results (Apr.2017-Mar.2018)
	(A)	(B)	(C)	(d)	(e)
Net Sales	1,341.8	1,518.1	2,100.0	2,000.0	1,906.6
Operating Profit	-23.2	64.6	95.0	70.0	5.1
<Margin>	< -1.7% >	< 4.3% >	< 4.5% >	< 3.5% >	< 0.3% >
Ordinary Profit	-22.2	81.1	110.0	79.0	8.9
<Margin>	< -1.7% >	< 5.3% >	< 5.2% >	< 4.0% >	< 0.5% >
Net Income*	-213.3	70.1	100.0	68.0	-198.5
<Margin>	< -15.9% >	< 4.6% >	< 4.8% >	< 3.4% >	< -10.4% >
Foreign Exchange (Booking rate)	107 Yen/USD 118 Yen/EUR	112 Yen/USD 129 Yen/EUR	110 Yen/USD 131 Yen/EUR (4Q: 108Yen/USD) (4Q: 135Yen/EUR)	105 Yen/USD 115 Yen/EUR	109 Yen/USD 119 Yen/EUR
Capital Expenditure (Accrual basis)	33.2	66.4	100.0	100.0	58.1
Depreciation	34.7	37.1	53.0	53.0	46.2
R&D Expenses	62.2	66.7	107.0	107.0	89.0
Balance of Interest Bearing Debt	108.3	33.1			15.6
Total Assets	1,556.2	1,562.3			1,484.4
(in 000 units)					
Wholesale Volume	773	881	1,232	1,192	1,107
Domestic	101	158	220	206	181
Overseas	672	723	1,012	986	926
(in 000 units)					
Production Volume (JAMA Base)	761	892			1,079

*Net income attributable to owners of the Parent

Analysis of Operating Profit (YoY)	FY2017 3rd Quarter Results (Apr.2017-Dec.2017)	FY2017 Full Year Forecast (Feb.5) (Apr.2017-Mar.2018)
Volume/Mix change	+18.9	+25.0
Sales expenses	-15.8	-18.0
FX movement	+14.2	+6.0
Material / Manufacturing cost reduction	+27.0	+40.0
Others	+43.5	+36.9
(Total Change of YoY)	+87.8	+89.9