## **Announcement on the Financial Forecasts Revisions**

Based on our company's recent results, we have revised our October 28, 2016 announced forecasts for the Fiscal Year Ending March 31, 2017 as follows.

## 1. Revised Consolidated Financial Forecasts

Consolidated Financial Forecast for the Fiscal Year Ending March 31, 2017 (Forecasted Fiscal Year, April 1, 2016 – March 31, 2017)

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	Net sales	Operating Profit	Ordinary Profit	Net income attributable to owners of parent	Basic net income per share
Previously released forecast (A)	Millions of yen 1,840,000	Millions of yen - 27,600	Millions of yen -28,200	Millions of yen -239,600	Yen -198.07
Revised forecast (B)	1,890,000	1,000	1,500	-202,000	-166.99
Variance (B – A)	50,000	28,600	29,700	37,600	
Variance (%)	2.7%	_		15.7%	
(Ref.) Results of Previous Fiscal Year ended March 31, 2016	2,267,849	138,377	141,027	72,575	73.80

## 2. Reasons for Forecast Revision

We have revised our previouse operating profit forecast as following.

- < Main factors of the operating profit upward revision >
  - 1) Revision of exchange rate forecasts based on actual movements

: +11.7 billion yen

2) Based on operational efficiency improvements

(Strengthening in management putting profitability as the priority)

: +16.9 billion yen

In addition to above, we expect some return from the provision for the improper conduct in fuel economy testing related loss, which makes the net income attributable to owners of parent to be minus 202.0 billion yen.

Note: The earnings forecasts above are based on currently available information and are subject to a number of uncertainties. These uncertainties may cause actual results to differ from these forecast figures.