

Summary of FY2016 3rd Quarter Results <Consolidated>

(in billion yen)

	FY2015 1-3Q Results (Apr.2015-Dec.2015)	FY2016 1-3Q Results (Apr.2016-Dec.2016)	FY2016 Full Year Current Forecast(Jan.31) (Apr.2016-Mar.2017)	FY2016 Full Year Previous Forecast(Oct.28) (Apr.2016-Mar.2017)	FY2015 Full Year Results (Apr.2015-Mar.2016)
Net Sales	1,662.0	1,341.8	1,890.0	1,840.0	2,267.8
Operating Profit	102.0	-23.2	1.0	-27.6	138.4
<Margin>	< 6.1% >	< -1.7% >	< 0.1% >	< -1.5% >	< 6.1% >
Ordinary Profit	106.7	-22.2	1.5	-28.2	141.0
<Margin>	< 6.4% >	< -1.7% >	< 0.1% >	< -1.5% >	< 6.2% >
Net Income*	76.7	-213.3	-202.2	-239.6	72.6
<Margin>	< 4.6% >	< -15.9% >	< -10.7% >	< -13.0% >	< 3.2% >
Foreign Exchange (Booking rate)	122 Yen/USD 134 Yen/EUR	107 Yen/USD 118 Yen/EUR	109 Yen/USD 118 Yen/EUR (4Q: 110Yen/USD) (4Q: 117 Yen/EUR)	103 Yen/USD 115 Yen/EUR	121 Yen/USD 133 Yen/EUR
Capital Expenditure	46.6	33.2	61.0	71.0	69.0
Depreciation	39.9	34.7	49.0	50.0	53.6
R&D Expense	57.5	62.2	91.1	93.0	78.7
Interest Bearing Debt	33.0	108.3			27.1
Total Assets	1,461.4	1,556.2			1,433.7
(in 000 units)					
Wholesale Volume	914	773	1,109	1,096	1,240
Domestic	164	101	183	170	246
Overseas	750	672	926	926	994
(in 000 units)					
Production Volume	877	746			1,205

*Net income attributable to owners of the Parent

(in billion yen)

Analysis of Operating Income (YoY)	FY2016 1-3Q Results (Apr.2015-Dec.2015)	FY2016 Full Year Current Forecast(Jan.31) (Apr.2016-Mar.2017)	FY2016 Full Year Previous Forecast(Oct.28) (Apr.2016-Mar.2017)
Volume/Mix change	-24.9	-25.5	-27.0
Selling expenses	-7.3	-22.7	-26.0
Foreign exchange	-60.1	-79.3	-91.0
Material / Manufacturing Cost Reduction	15.0	19.1	12.0
Others	-47.9	-29.0	-34.0
Total Change of YoY	-125.2	-137.4	-166.0