

補足資料: Additional Information Material

1. 連結主要数値の推移 Primary consolidated financial figures

	(億円, JPY 100M)								FY14					FY15 (FC)		
	FY12		FY13			FY14			FY14					FY15 (FC)		
	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1H	2H	Full Year		
売上高 Net Sales	18,151	4,094	5,196	5,897	5,747	20,934	5,138	5,213	5,535	5,921	21,807	10,200	12,600	22,800		
Japan	3,295	842	1,184	1,218	1,497	4,741	1,085	1,042	988	1,338	4,453			4,400		
North America	1,577	443	637	684	530	2,294	478	692	798	790	2,758			3,200		
Europe	4,007	849	1,101	1,465	1,428	4,843	1,475	1,298	1,152	1,219	5,144			4,600		
Asia	9,272	846	1,020	1,241	1,050	4,157	953	1,030	1,165	1,097	4,245			5,100		
Others		1,114	1,254	1,289	1,242	4,899	1,147	1,151	1,432	1,477	5,207			5,500		
営業利益 Operating Income	674	160	348	455	271	1,234	310	317	381	351	1,359	500	750	1,250		
(Margin)	3.7%	3.9%	6.7%	7.7%	4.7%	5.9%	6.0%	6.1%	6.9%	5.9%	6.2%	4.9%	6.0%	5.5%		
Japan	-276	-58	45	-8	30	9	-21	1	8	32	20			0		
North America	-200	-23	-9	10	-16	-38	-22	7	30	-10	5			70		
Europe	-70	47	51	206	68	372	126	110	96	59	391			170		
Asia	1,220	127	172	162	137	598	110	123	145	188	566			650		
Others		67	89	85	52	293	117	76	102	82	377			360		
経常利益 Ordinary Income	939	223	387	554	131	1,295	326	410	465	315	1,516	520	780	1,300		
(Margin)	5.2%	5.4%	7.4%	9.4%	2.3%	6.2%	6.4%	7.8%	8.4%	5.3%	7.0%	5.1%	6.2%	5.7%		
四半期(当期)純利益 Net Income*	380	164	303	417	163	1,047	282	327	377	196	1,182	410	590	1,000		
(Margin)	2.1%	4.0%	5.8%	7.1%	2.8%	5.0%	5.5%	6.3%	6.8%	3.3%	5.4%	4.0%	4.7%	4.4%		

*FY15は「親会社株主に帰属する四半期(当期)純利益」に読み替え FY2015 Net income attributable to owners of the Parent

売上レート(円)	USD										FY15 (FC)			
	82	98	98	100	103	100	102	103	112	119	109			117
EURO	105	127	130	135	141	134	140	138	141	137	139			127
AUD	85	99	89	93	92	93	95	96	97	94	96			90
THB	2.70	3.31	3.15	3.17	3.15	3.19	3.15	3.24	3.50	3.65	3.38			3.74

ネット・キャッシュ・フロー Net Cash Flow	FY12					FY14					FY15 (FC)			
	502					505								
Operating	1,722					2,104					1,770			
Investing	-1,143					-814					-713			
Financing	-83					-821					-1,315			
現金の期末残高 Cash Balance*	3,612					4,117					3,955			

*現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.

*現金に係る換算差額、適用範囲変更増減を含む(億円)。
Contains a cash related translation adjustment (JPY 100Mil).
(FY14: 96, FY13: 36, FY12: 6, FY11: -32)

	FY12					FY14				
	Mar. 13	Jun. 13	Sep. 13	Dec. 13	Mar. 14	Jun. 14	Sep. 14	Dec. 14	Mar. 15	
総資産 Total Assets	14,528	13,991	13,981	15,050	15,439	14,857	15,363	16,473	15,828	
負債 Debt	11,016	10,300	10,021	10,582	9,939	9,304	9,311	9,872	9,120	
自己資本比率 Capital ratio (%)	23.4	25.6	27.6	29.0	35.0	36.7	38.7	39.4	41.6	
純資産 Net Assets	3,512	3,691	3,960	4,468	5,500	5,553	6,052	6,601	6,708	
発行済み普通株式数(千株) Outstanding common shares(000shares)	608,090	617,894	622,894	622,894	983,662	983,662	983,662	983,662	983,662	

2013年8月1日に、普通株式10株を1株の割合で併合しておりますが、2012年度期首に当該株式併合が行われたと仮定して算定しております。
Ten shares of common stock were consolidated into one share on August 1, 2013.

Outstanding common shares were counted as if the consolidation of shares had been carried out on April 1, 2012.

2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

	(千台 000 units)								FY14					FY15 (FC)		
	FY12		FY13			FY14			FY14					FY15 (FC)		
	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1H	2H	Full Year		
Japan	176	51	83	84	95	313	76	65	62	83	286	104	140	244		
Non-Mini	64	8	11	13	17	49	7	10	9	12	38					
Mini	75	18	26	20	27	91	22	17	14	21	74					
OEM	37	25	46	51	51	173	47	38	39	50	174					
North America	81	19	27	34	25	105	21	32	37	37	127	75	69	144		
US	53	12	19	25	16	72	14	23	25	26	88					
OEM									2	3	5					
Europe	213	42	51	61	63	217	69	59	61	60	249	106	119	225		
Russia	90	15	16	20	19	70	22	14	17	6	59					
OEM	29	3	7	5	7	22	5	6	3	8	22					
Asia	402	79	85	98	92	354	88	95	93	79	355	171	206	377		
China	43	17	24	26	24	91	27	32	26	16	101					
Taiwan	38	11	5	8	9	33	9	8	10	9	36					
Thailand	154	15	21	23	17	76	13	15	15	14	57					
Indonesia	104	20	17	22	25	84	22	21	22	21	86					
Philippines	37	11	10	13	11	45	12	13	13	12	50					
Others	248	59	72	70	68	269	61	60	77	81	279	137	173	310		
Australia	61	20	17	15	18	70	18	16	19	17	70					
Brazil	61	13	18	16	9	56	16	13	12	12	53					
Grand Total	1,120	250	318	347	343	1,258	315	311	330	340	1,296	593	707	1,300		

主要国別小売台数 Retail volume by major country

	(千台 000 units)								FY14					FY15 (FC)		
	FY12		FY13			FY14			FY14					FY15 (FC)		
	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1H	2H	Full Year		
Japan	134	28	38	31	46	143	27	30	22	36	115	51	56	107		
Non-Mini	61	9	12	13	18	52	8	11	8	13	40	17	22	39		
Mini	73	19	26	18	28	91	19	19	14	23	75	34	34	68		
North America	85	23	22	25	27	97	28	29	28	32	117	65	63	128		
US	57	14	15	17	20	66	20	19	19	24	82	46	45	91		
Europe	181	47	44	58	53	202	52	52	67	56	227	92	99	191		
Russia	80	18	19	23	22	82	17	14	28	10	69	15	14	29		
Asia	357	81	82	97	84	344	84	83	90	87	344	177	201	378		
China	42	15	16	23	18	72	23	22	27	28	100	51	59	110		
Taiwan	29	8	6	8	7	29	7	8	6	7	28	14	12	26		
Thailand	142	21	23	24	17	85	15	16	15	13	59	25	36	61		
Indonesia	87	22	22	25	24	93	21	20	23	20	84	45	48	93		
Philippines	36	11	10	11	12	44	13	11	13	12	49	29	30	59		
Others	230	70	64	66	61	261	67	69	78	73	287	140	156	296		
Australia	59	22	17	17	14	70	18	17	19	17	71	37	37	74		
Brazil	61	15	15	16	13	59	14	16	16	11	57	27	28	55		
Grand Total	987	249	250	277	271	1,047	258	263	285	284	1,090	525	575	1,100		

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY12					FY13					FY14					
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year
Japan	Okazaki	162	32	47	44	50	174	51	53	47	56	207					
	Mizushima	232	71	93	103	83	350	89	80	74	94	337					
	PMC	50	9	18	20	19	67	12	16	18	18	64					
Overseas	MMNA-manufacturing (US)	48	14	19	17	19	70	14	19	17	14	64					
	MMTh (Thailand)	434	90	100	96	105	391	74	81	93	106	354					
	GMMC(China)	9	9	9	18	12	47	20	17	19	13	69					
	PCMA-Rus(Russia)	10	5	5	8	7	25	9	8	9	3	29					
	MMPC (Philippines)	14	4	4	4	4	16	4	5	5	2	16					

*最終組立地をベースにカウントしており、自工会の統計データとは異なる

Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)		FY12					FY13					FY14					FY15 (FC)			
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1H	2H	Full Year
減価償却費 Depreciation		503	132	128	132	135	527	124	128	136	145	533								600
設備投資*		514	182	146	116	278	722	88	140	219	233	680								1,050
Capital expenditure*																				

* 計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)		FY12					FY13					FY14					FY15 (FC)			
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1H	2H	Full Year
研究開発費 R&D expenses		599	167	150	164	194	675	164	180	197	205	746								820

*連結ベース Consolidated basis.

6. 子会社数・関連会社数 Number of subsidiaries & affiliates

	FY12					FY13					FY14				
	Mar.13	Jun.13	Sep.13	Dec.13	Mar.14	Jun.14	Sep.14	Dec.14	Mar.15	Jun.15	Sep.15	Dec.15	Mar.16		
連結子会社 Consolidated subsidiaries	51	51	48	47	43	43	42	42	42						
持分法適用会社 Equity-method subsidiaries & affiliates	24	24	24	22	22	22	22	22	21						

7. 有利子負債の状況 Interest-bearing debt

(億円 JPY 100M)		FY12					FY13					FY14				
		Mar.13	Jun.13	Sep.13	Dec.13	Mar.14	Jun.14	Sep.14	Dec.14	Mar.15	Jun.15	Sep.15	Dec.15	Mar.16		
MMC 単独 (Automotive) Non-consolidated		2,299	1,532	1,240	1,228	701	464	356	365	100						
MMC Group		1,472	1,750	1,710	1,736	1,649	1,697	1,752	1,869	1,538						
Automotive		725	1,019	956	908	865	907	888	895	570						
Financial		747	731	754	828	784	790	864	974	968						
連結調整 Consolidation Adjustment		-127	-139	-134	-123	-126	-184	-185	-170	-193						
Grand Total		3,644	3,143	2,816	2,841	2,224	1,977	1,923	2,064	1,445						

8. 主な経営指標 Management Index

(円 JPY)		FY12					FY13					FY14					FY15 (FC)			
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1H	2H	Full Year
総資産経常利益率 (ROA)		6.8%					8.6%													9.7%
自己資本当期純利益率 (ROE)		12.7%					23.8%													19.7%
1株当たり当期純利益 (EPS)		66.1					156.6													120.2
普通配当 Ordinary dividend		0.0					15.0													16.0
特別配当 Extraordinary dividend		-					10.0													-

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Ten shares of common stock were consolidated into one share on August 1, 2013.

Net income per share were calculated as if the consolidation of shares had been carried out on April 1, 2012.

総資産経常利益率 (ROA) = [経常利益 / 総資産 (当・前年度末の平均値)] × 100

Ratio of ordinary income to total assets (ROA) = [Ordinary income / Total assets (Average of year end and beginning)] × 100

自己資本当期純利益率 (ROE) = [当期純利益 / 自己資本 (当・前年度末の平均値)] × 100

Return on equity (ROE) = [Net income / Shareholders' Equity (Average of year end and beginning)] × 100

1株当たり当期純利益 (EPS) = 当期純利益 / 期中平均株式数

Net income per share (EPS) = Net income / Average number of shares during the period

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