## Summary of FY2011 Results <non-Consolidated>

(Apr.1.2011 - Mar.31.2012)

(in billion yen)

	FY2010 Apr.2010 - Mar.2011 Actual (A)	FY2011 Apr.2011 - Mar.2012 Actual (B)
Net Sales	1,472.2	1,427.6
Domestic	268.5	252.8
Export	1,203.7	1,174.8
Operating Income	-7.9	15.1
<margin></margin>	<->	< 1.1% >
		(Positive factors)  Volume/Mix change 13.8  Combined impact of raw 23.9  material price/ cost reduction
		(Negative factors)
		Foreign exchange -12.4
		Others -2.3
		Total change (B-A) 23.0
Ordinary Income < Margin >	-2.9 <->	19.6 < 1.4% >
Net Income <margin></margin>	-5.6 <->	20.9 < 1.5% >
Capital Expenditure (Accrual basis)	39.4	24.6
Depreciation	42.3	35.6
R&D Expenses	45.7	50.9
Balance of Interest Bearing Debt	252.2	211.0
(in 000 units) Wholesale Volume*	Former Calculation 842	790
Domestic	166 200	185
Export	676 676	605
Comments		-Lower net sales -Higher earnings -Achieved Operating, Ordinary, and Net profits.

<sup>\*</sup>The"New Calculation Method"has been used from 1Q FY2011("New calculation Method"includes domestic OEM sales). Both "Former calculation Method" and "New calculation Method" include export OEM sales.