

# 補足資料: Additional Information Material

## 1. 連結主要数値の推移 Primary consolidated financial figures

		FY06 (FC)	FY05	FY04	FY03	FY02	
						Excl.Bridge	Total
(億円 JPY 100M)							
売上高 Net Sales		22,300	21,201	21,226	25,194	34,515	38,849
	Passenger Cars	22,300	21,201	21,226	25,194	27,362	31,606
	Truck & Bus	-	-	-	-	7,153	7,242
営業利益 Operating Income		430	68	-1,285	-969	928	828
	Passenger Cars	430	68	-1,285	-969	840	742
	Japan	-240	-553	-970	-353	-668	-668
	North America	-110	-72	-1,038	-1,474	1,016	903
	Europe	260	244	72	235	-204	-222
	Asia & RoW	520	449	651	623	696	729
	Truck & Bus		-	-	-	88	86
経常利益 Ordinary Income		210	-178	-1,792	-1,103	674	543
当期純利益 Net Income		80	-922	-4,748	-2,154	439	374
総資産 Total Assets			15,576	15,893	20,290		24,254
資本合計 Total Stockholders' Equity			2,687	3,248	300		2,803
ネット・キャッシュ・フロー Net Cash Flow*			-468	1,130	974		-112
	Operating		544	137	-14		176
	Investing		-848	-342	468		175
	Financing		-190	1,336	567		-320
現金の期末残高 Cash Balance			2,481	2,949	1,819		845

\* 現金に係る換算差額、適用範囲変更増減を含む (FY05: 26億円、FY04: -, FY03: - 22億円、FY02: - 143億円)

\* Contains a cash related translation adjustment (FY05: JPY 2.6, FY03: -2.2, FY02: -14.3 billion)

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### 2. 有利子負債の状況 Interest-bearing debt

(億円 JPY 100M)

MMC 単独 Non-consolidated	
MMC Group	
	Automotive
	Financial
連結調整 Consolidation Adjustment	
Grand Total	

トラック・バスは除く。Excluding truck & bus

3E/06	3E/05	3E/04	3E/03
<b>2,374</b>	2,474	5,108	4,378
<b>3,530</b>	3,304	5,908	6,451
<b>2,865</b>	2,182	2,891	2,173
<b>665</b>	1,122	3,017	4,278
<b>-1,426</b>	-1,018	-390	-743
<b>4,478</b>	4,760	10,626	10,086

### 3. 製作所別生産状況 Production volume by plant

(千台 000 units)

Japan	
	Okazaki
	Mizushima
	PMC
Truck & Bus	

Overseas	
	MMNA-manufacturing (US)
	NedCar* (Netherlands)
	MMTh (Thailand)
	MMAL (Australia)
	MMPC (Philippines)
	KKM/KRM* (Indonesia)

FY05	FY04	FY03	FY02
<b>706</b>	599	752	766
<b>77</b>	75	112	83
<b>536</b>	414	514	502
<b>93</b>	110	126	181
-	-	-	102

<b>89</b>	99	157	210
<b>69</b>	95	67	77
<b>144</b>	130	104	108
<b>19</b>	17	31	47
<b>10</b>	9	8	13
<b>36</b>	48	39	41

トラック・バスは除く。Excluding truck & bus

\*NedCar生産の他社向け車両は除く。Excluding NedCar production of non-MMC vehicles.

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### 4. 地域別の状況 Regional performance

#### 売上台数 Wholesale volume

(千台 000 units)

		FY06 (FC)	FY05	FY04	FY03	2002*	
						Excl. Bridge	Incl. Bridge
Passenger Cars		1,374	1,306	1,322	1,509	1,641	1,806
	Japan	301	261	226	358	342	342
	North America	181	161	145	238	388	470
	Europe	264	250	255	213	193	246
	Asia & RoW	628	634	696	700	718	748
Truck & Bus		-	-	-	-	153	156
Grand Total		1,374	1,306	1,322	1,509	1,794	1,962

\*各地域の決算期に合わせるため、売上台数の一部はCYベースで表示しています。(欧、北米、RoW一部)

\* Figures on a CY basis for the following regions: Europe, North America, Parts of RoW

#### 主要国別小売台数 Retail volume by major country

(千台 000 units)

		FY06 (FC)	FY05	FY04	FY03	FY02
Japan		302	257	227	359	355
	Non-Mini	84	86	72	128	126
	Mini	218	171	155	231	229
North America		181	156	174	273	343
	US	138	115	139	244	325
Europe		271	267	241	214	200
	Germany	40	41	40	38	39
	UK	40	38	38	33	28
	Russia	60	57	37	19	9
Asia & RoW		654	664	671	682	680
	China	124	129	124	152	92
	Taiwan	77	71	78	86	87
	Thailand	51	44	40	34	30
	Indonesia	45	43	51	42	42
	Australia	59	55	56	67	66
	UAE	24	26	13	9	6
Grand -Total		1,408	1,344	1,313	1,528	1,577

\*FYベース、トラック・バスは除きます。 \*FY basis, excluding truck &amp; bus

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### 5. 連結減価償却費 Consolidated depreciation

	FY06 (FC)	FY05	FY04	FY03	2002	
(億円 JPY 100M)					Excl.Bridge	Total
Passenger	724	622	796	944	895	1,048
Truck & Bus	-	-	-	-	180	180
Total	724	622	796	944	1,075	1,228

### 6. 連結設備投資 Consolidated capital expenditure

	FY06 (FC)	FY05	FY04	FY03	2002	
(億円 JPY 100M)					Excl.Bridge	Total
Passenger	965	1,087	1,286	1,093	996	1,119
Truck & Bus	-	-	-	-	92	92
Total	965	1,087	1,286	1,093	1,088	1,211

計上ベースでの表示です。Accrual basis.

### 7. 研究開発費 R&D expenses

	FY06 (FC)	FY05	FY04	FY03	FY02
(億円 JPY 100M)					
Passenger	620	620	640	690	760
Truck & Bus	-	-	-	-	290
Total	620	620	640	690	1,050

単独ベースでの表示です。Non-consolidated basis.

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### 8. 子会社数・関連会社数 Number of subsidiaries & affiliates

	FY05	FY04	FY03	FY02
連結子会社 Consolidated subsidiaries	98	112	118	124
持分法適用会社 Equity-method subsidiaries & affiliates	38	41	31	25

### 9. 国内販売体制 Number of domestic sales companies

	Apr-06	Apr-05	Apr-04	Apr-03
販社数 Dealers	158	165	173	186
拠点数 Branches	855	865	929	977

### 10. 米国オペレーション US operations

	FY05	FY04	FY03	FY02
インセンティブ Average incentives (CNW)	\$4,363	\$3,459	\$2,485	\$1,673
販社数 Number of dealers	543	574	642	642
MMCA ペネトレーション Penetration*	26%	27%	49%	88%

Note) \*米国販売台数(フリート除き)のうち、MMCAがファイナンスした台数の割合を指します

\* MMCA financed unit volume as a percentage of total non-fleet U.S volume.