

Additional Information Material

1. Primary consolidated financial figures

			FY05/1Q	FY04	FY04/1Q	FY03	FY02		
							Excl. Bridge	Bridge	Total
(JPY 100M)									
Net Sales			4,858	21,226	5,576	25,194	34,515	4,334	38,849
Passenger			4,858	21,226	5,576	25,194	27,362	4,244	31,606
Japan			991	4,129	1,002	6,212	5,477	-	5,477
North America			892	4,414	1,270	6,008	9,876	2,034	11,910
Europe			1,508	6,678	1,787	6,620	5,840	1,468	7,308
Asia & RoW			1,467	6,005	1,517	6,354	6,169	742	6,911
Truck & Bus			-	-	-	-	7,153	90	7,243
Operating Profit			-138	-1,285	-317	-969	928	-100	828
Passenger			-138	-1,285	-317	-969	840	-98	742
Japan			-147	-970	-237	-353	-668	-	-668
North America			-134	-1,038	-241	-1,474	1,016	-113	903
Europe			9	72	20	235	-204	-18	-222
Asia & RoW			134	651	141	623	696	33	729
Truck & Bus			-	-	-	-	88	-2	86
Ordinary Income			-200	-1,792	-390	-1,103	674	-131	543
Net Income			-216	-4,748	-547	-2,154	439	-65	374

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2. Regional Performance

2-1. Wholesale volume

(000 units)

	FY05/1Q	FY04	FY04/1Q	FY03	FY02*		
					Excl. Bridge	Bridge	Total
Passenger	302	1,322	360	1,509	1,641	165	1,806
Japan	48	226	58	358	342	-	342
North America	38	145	42	238	388	82	470
Europe	59	255	66	213	193	53	246
Asia & RoW	157	696	194	700	718	30	748
Truck & Bus	-	-	-	-	153	3	156
Grand Total	302	1,322	360	1,509	1,794	168	1,962

Note) *Part of wholesales volume is described in CY basis reflecting each region's accounting period. (North America, Europe, part of RoW)

2-2. Retail sales by major country

	FY05/1Q	FY04	FY04/1Q	FY03	FY02
Japan	48	227	49	359	355
Non-Mini	15	72	15	128	126
Mini	33	155	34	231	229
North America	41	174	53	273	343
US	31	139	45	244	325
Europe	66	241	58	214	200
Asia & RoW	171	671	178	681	680
China	35	124	44	152	92
Taiwan	20	78	20	86	87
Thailand	9	40	8	34	30
Indonesia	15	51	11	42	42
Australia	17	56	15	67	66
Grand Total	326	1,313	338	1,527	1,577

Note) Excluding truck & bus